

Summary Of The Confidence Game By Maria Konnikova Includes Analysis

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Summary Of The Confidence Game

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The Confidence Game Book Summary. An intriguing investigation into what makes a con artist, and why we continue to be duped by them. And... Readalikes.

The Confidence Game by Maria Konnikova: Summary and reviews

“The Con” The confidence scam remains an enduring feature of human civilization, which seems to manufacture suckers at the proverbial rate of one a minute. Whether the con is a three-card Monte game on a New York sidewalk, a psychic’s money-grubbing ruse or Bernie Madoff’s billion-dollar investment swindle, victims never wise up.

The Confidence Game Free Summary by Maria Konnikova

The Confidence Game is a nonfiction examination of con games. It considers both the minds and methods of con artists and the minds and weaknesses of the people who fall victim to their schemes. Con artists are some of the most intuitive psychologists in the world. They are able to read people quickly and easily.

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Summary of The Confidence Game: by Maria Konnikova ...

In its most highly developed form, the confidence game, which has generated its own jargon, victimizes wealthy and prominent individuals. In a typical scheme, an “inside man” induces the victim, or “mark,” into a dishonest gambling establishment. There, the mark sees decoys, or “shills,” who appear to be making big winnings.

Confidence game | swindling operation | Britannica

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Confidence Game Summary, Summary Of Confidence Game ...

The confidence game — the con — is an exercise in soft skills. Trust, sympathy, persuasion. The true con artist doesn't force us to do anything; he makes us complicit in our own undoing. He doesn't steal. We give. He doesn't have to threaten us. We supply the story ourselves. We believe because we want to, not because anyone made us.

The Confidence Game: What Con Artists Reveal About the ...

“The Confidence Game” belongs to the genre popularized by Malcolm Gladwell: social psychology designed for mass consumption.

‘The Confidence Game,’ by Maria Konnikova - The New York Times

Summary of The Confidence Game by Maria Konnikova - Includes Analysis Preview: The Confidence

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Summary of the Confidence Game - Konnikova, Maria ...

The Confidence Game is a masterful exploration of human psychology—Konnikova uses the art of the con to explore some striking claims about kindness and cruelty, memory and reputation, the power of stories, and the very nature of the self.

The Confidence Game

These arguments are all fine, so far as they go. But as I was reading “The Confidence Game,” I couldn’t help wondering if this particular genre of book now risks becoming its own kind of con ...

Review: In ‘The Confidence Game’ by Maria Konnikova, the ...

The Confidence Code Summary. May 17, 2020. May 17, 2020. Luke Rowley Business, Career, Communication Skills, Culture, Happiness, Motivation & Inspiration, Psychology, Self Improvement, Society, Success, Work. 1-Sentence-Summary: The Confidence Code empowers women to become more courageous by explaining their natural tendencies toward timidity and how to break them even in a world dominated by men.

The Confidence Code Summary - Four Minute Books

“In The Confidence Game, Maria Konnikova has created an enthralling read about con men. But it’s about so much more: trust, belief, and deception at their most basic and human levels. If you think you’re above becoming an unwitting player in the confidence game, you’ll think again by the end.”
—David Epstein, author of The Sports Gene

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The Confidence Game by Maria Konnikova: 9780143109877 ...

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Summary of The Confidence Game eBook by Instaread ...

Blumberg calls the practice of law a “confidence game.” There is a difference between a confidence game and a run-of-the-mill swindle. In a confidence game, the mark is led to believe that he is doing something shady. Most bad lawyer advertising is a run-of-the-mill swindle; “we’ll bribe the judge” would be a confidence game.

Avoiding the Criminal-Defense Confidence Game - Defending ...

The Confidence Game not only asks why we believe con artists but also examines the very act of believing and how our sense of truth can be manipulated by those around us. ©2016 Maria Konnikova (P)2016 Penguin Audio

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